

Enterprise Europe Network partners [TUTECH](#) and [WTSH](#) in cooperation with [Maritime Cluster Northern Germany](#) invite international participants to a

## Maritime company mission to Kiel October 24<sup>th</sup> 2019 (plus optional days)

### Meet the Maritime Cluster Northern Germany @MEER KONTAKTE

MEER KONTAKTE is the networking fair of Maritime Cluster Northern Germany (MCN) with two days of exhibition, plenaries, presentations, and thematic workshops with participants from business, politics, and research.

Key topics 2019: Human Resources, AI, Digitalisation, Green Shipping

#### Wednesday 23 Oct 2019 (optional)

Individual arrival

Participation in MEER KONTAKTE with exhibition, opening ceremony, round table „Sea our future – Maritime industry and marine protection“, and thematic workshops (*in German only*).

In the evening: **Welcome of international delegates, joint dinner** (at your own expenses).

#### Thursday 24 Oct 2019 - Main day of company mission

Participation in MEER KONTAKTE with **International Maritime Breakfast, B2B-meetings** (please register at <http://meer-kontakte2019.talkb2b.net/>), **visit of the exhibition** and **expert talks on current maritime topics** including public discussion round.

In the afternoon: **Visits at German Naval Yards, Zöllner Signal GmbH or Kiel University of Applied Sciences**

#### Visit German Naval Yards Kiel

German Naval Yards Kiel specialises in the design and construction of highly-integrated naval vessels. These include frigates, corvettes and offshore patrol vessels.  
<https://www.germannaval.com/>



## Visit Zöllner Signal GmbH

The family business is a traditional manufacturer of acoustic signalling systems in the ship industry and it was able to become the world-wide market leader. The product portfolio ranges from high quality signal horns for ships of all length to luxurious models for mega yachts. <https://www.zoellner.de/>

## Visit the Kiel University of Applied Sciences

The Kiel University of Applied Sciences is long since busy with researching mechatronics and power electronics as well as marine and offshore technology. The Yacht Research Unit (YRU) with a twist-flow wind channel, and a ship model basin provide test laboratories to optimise sailing yachts, do hydrodynamic simulations, develop and test offshore systems, and conduct marine R&D projects. <https://www.fh-kiel.de/>

In the evening: **joint networking dinner of international delegates** (at your own expenses).

## Friday 25 Oct 2019 (optional)

Join our visit at the University of Applied Sciences Flensburg, visit Hamburg Boat Show, or organize your own individual meetings. Enterprise Europe Network partners TUTECH and WTSH in close cooperation with MCN offer to pre-arranged individual company meetings in Hamburg and/or Schleswig-Holstein on Friday. We help to prepare logistics, but international participants will not be accompanied at individual meetings.

## Visit the University of Applied Sciences Flensburg

The broad range of teaching and research fields at Flensburg University of Applied Sciences include maritime technologies, business and energy as well as biotechnology, communication and engineering. The centrepiece of the Institute for Nautics and Maritime Technology is the Centre for Maritime Studies, which is home to one of the biggest ship bridge simulators in Europe. <https://hs-flensburg.de/>

## Visit Hamburg boat show

Companies, associations and institutions of all facets of water sports will show their latest products, trends and developments 'by boaters for boaters'. <https://www.hamburg-boat-show.de>



**Target group:** Maritime clusters, companies, research institutions and associations especially from neighbouring countries of Northern Germany, thus in the West Netherlands and Belgium, in the North Denmark, Norway, Sweden and Finland and in the East Poland, Estonia, Latvia and Lithuania.

**Costs:** Participation in MEER KONTAKTE and in the company mission is free of charge. Travel and accommodation is at own costs.

Maritime Cluster Northern Germany is a network of about 350 members from all five Northern German regions with the aim to promote and develop cooperation in the Northern German maritime industry. Special topics are shipbuilding, commercial shipping and maritime technologies and services. Learn more about MCN members here: <https://www.maritimes-cluster.de/en/members/member-list/>

**Location:** Ostseekai Kiel · Ostseekai 1 · 24105 Kiel

Further information on the fair is available here: [www.meer-kontakte.de](http://www.meer-kontakte.de)

In order to participate in the maritime company mission, please register until 15 Sept 2019 by e-mail to Silke Schleiff, [schleiff@tutech.de](mailto:schleiff@tutech.de)

EEN contact:

TUTECH Innovation GmbH, Silke Schleiff, [schleiff@tutech.de](mailto:schleiff@tutech.de)

WTSH GmbH, Annette Moritz, [moritz@wtsh.de](mailto:moritz@wtsh.de)

MCN contact:

Dr. Sonja Endres, [sonja.endres@maritimes-cluster.de](mailto:sonja.endres@maritimes-cluster.de)